OPTOMAN

FROM ZERO TO HERO

By Remigijus Šliupas, Co-founder & Chief Business Development Officer

For LASER-PRO Annual Conference 2026

Vilnius, Lithuania · Folsom, California · optoman.com

FOUNDERS



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OPTIDA COATINGS FOR OPTICS



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Altechna


No good stories start with a glass of milk.


SUSHI, PIZZA,
KEBAB PLACE



SUSHI, PIZZA,
KEBAB PLACE



THE BEST SUSHI

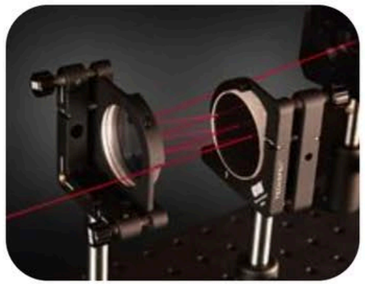
OPTICS, MECHANICS, LASERS PLACE

vs.

JUST LASER OPTICS

Shop by Category


Optics


Laser Optics


Optomechanics


Microscopy



Lasers


Imaging Lenses


Cameras


Lights and Illumination


Test Targets

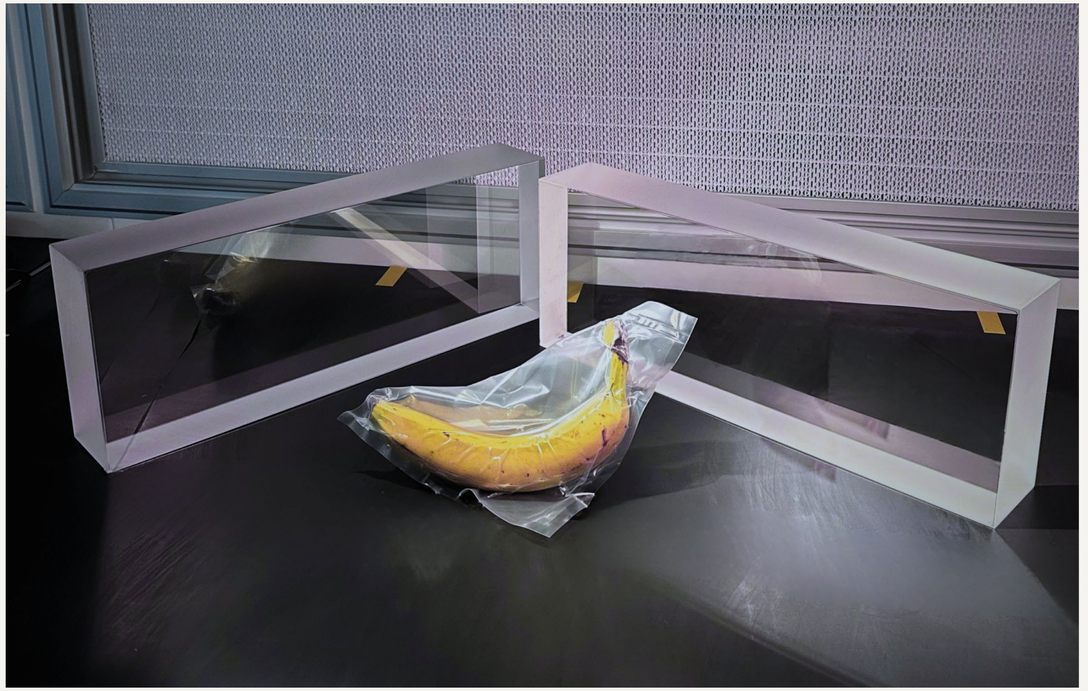

Testing and Detection


Lab and Production

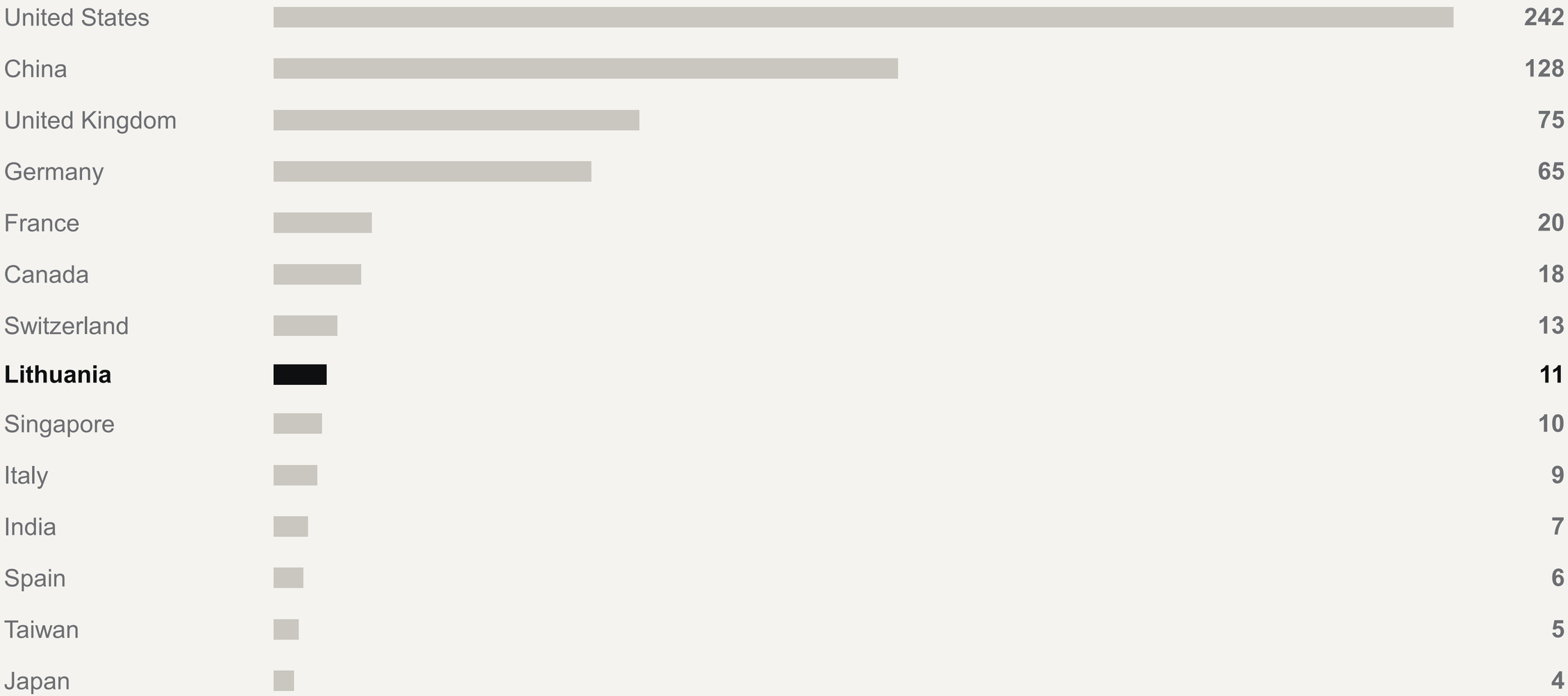
All Products »

JUST LASER OPTICS…

Highest quality optics for big and scary lasers



Laser-optics suppliers by country



Source: optics.org Buyer's Guide

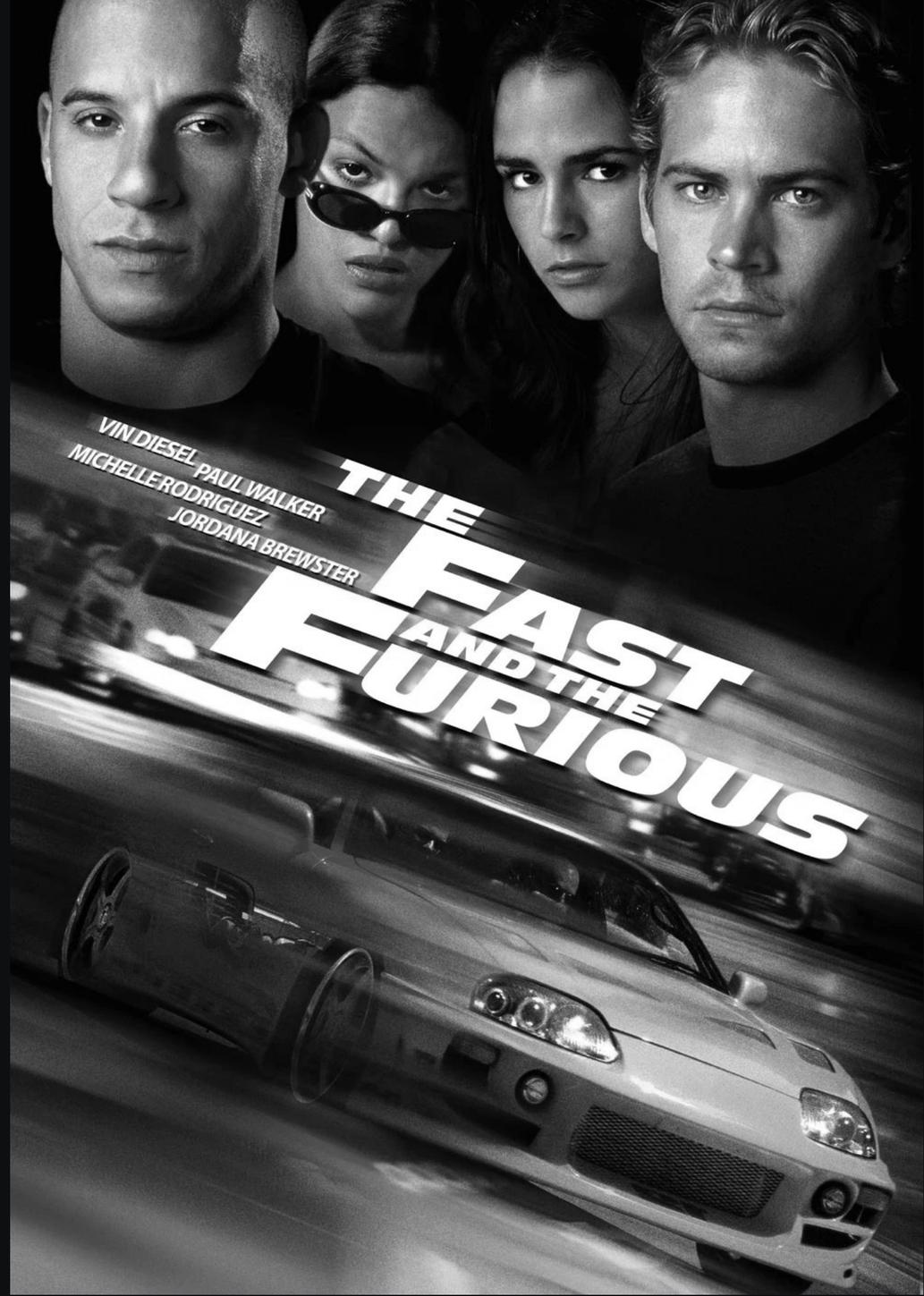
THE ULTRAFAST

AND

A LITTLE BIT FURIOUS

AND

WILLING TO HELP



Why IBS?

ION-BEAM SPUTTERING

Extremely dense film structure

No coating defects

ION-ASSISTED DEPOSITION

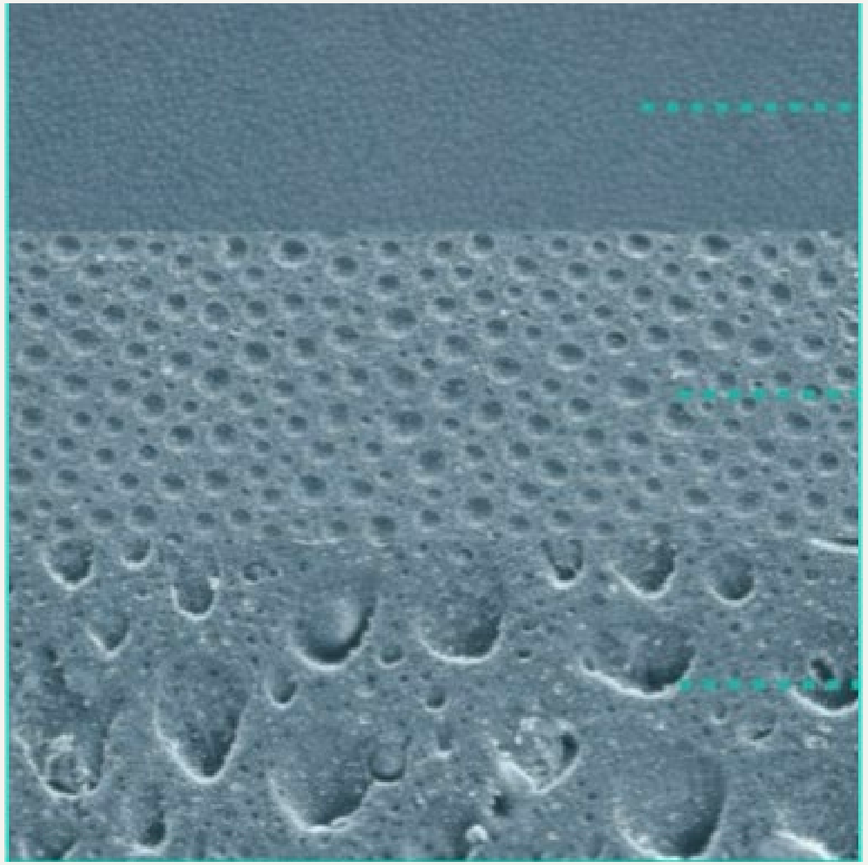
Porosity

Reduced environmental stability

ELECTRON BEAM EVAP.

Water absorption

Columnar microstructure



Let's do this! Birthday — 19 May 2017



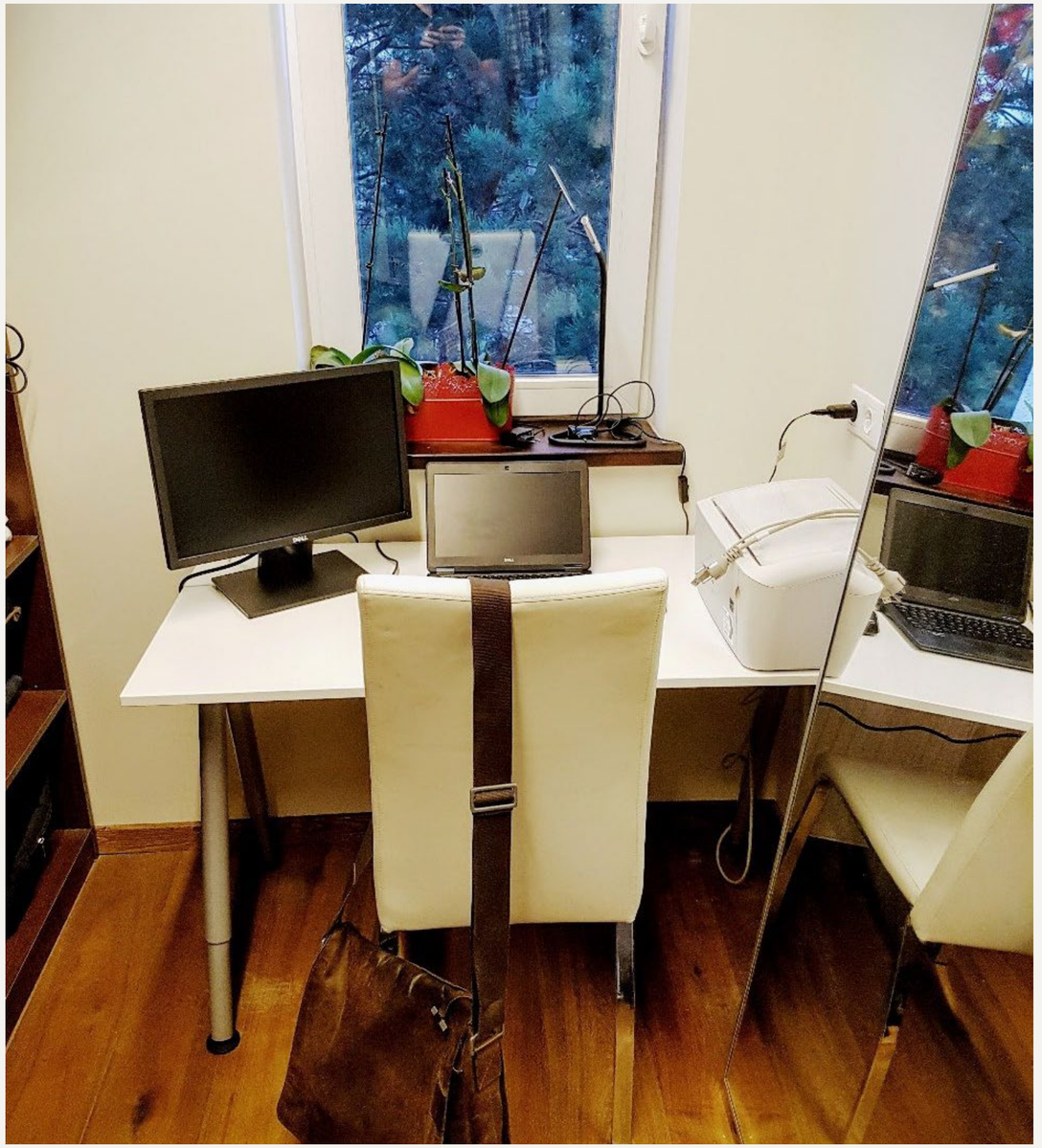
Dr. Simonas Kičas CO-FOUNDER · CTO

Doctor of ion-beam sputtering, LIDT and GDD. Leads R&D and process engineering across the OPTOMAN coating fleet.

Remigijus Šliupas CO-FOUNDER · CEO

Master's degree in laser physics. Drives sales, customer engagement and the company's global expansion.

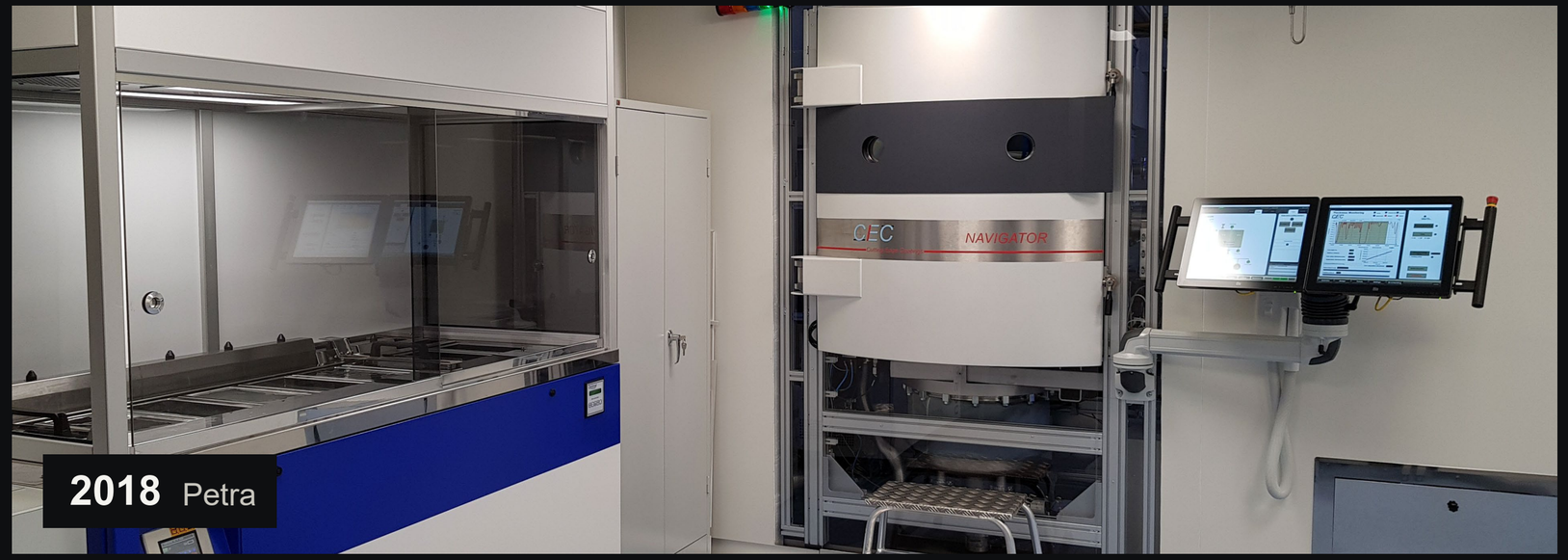
1st office. Raising capital.



Building the team



Installing equipment



2018 Petra



2020 Petra & Albert — the atom smasher

FAST FORWARD

2020 → 2026



75

Team, plus 3 in the US

400m²

Clean room area

7

IBS chambers

Some hints for entrepreneurs

01

Don't work alone.

02

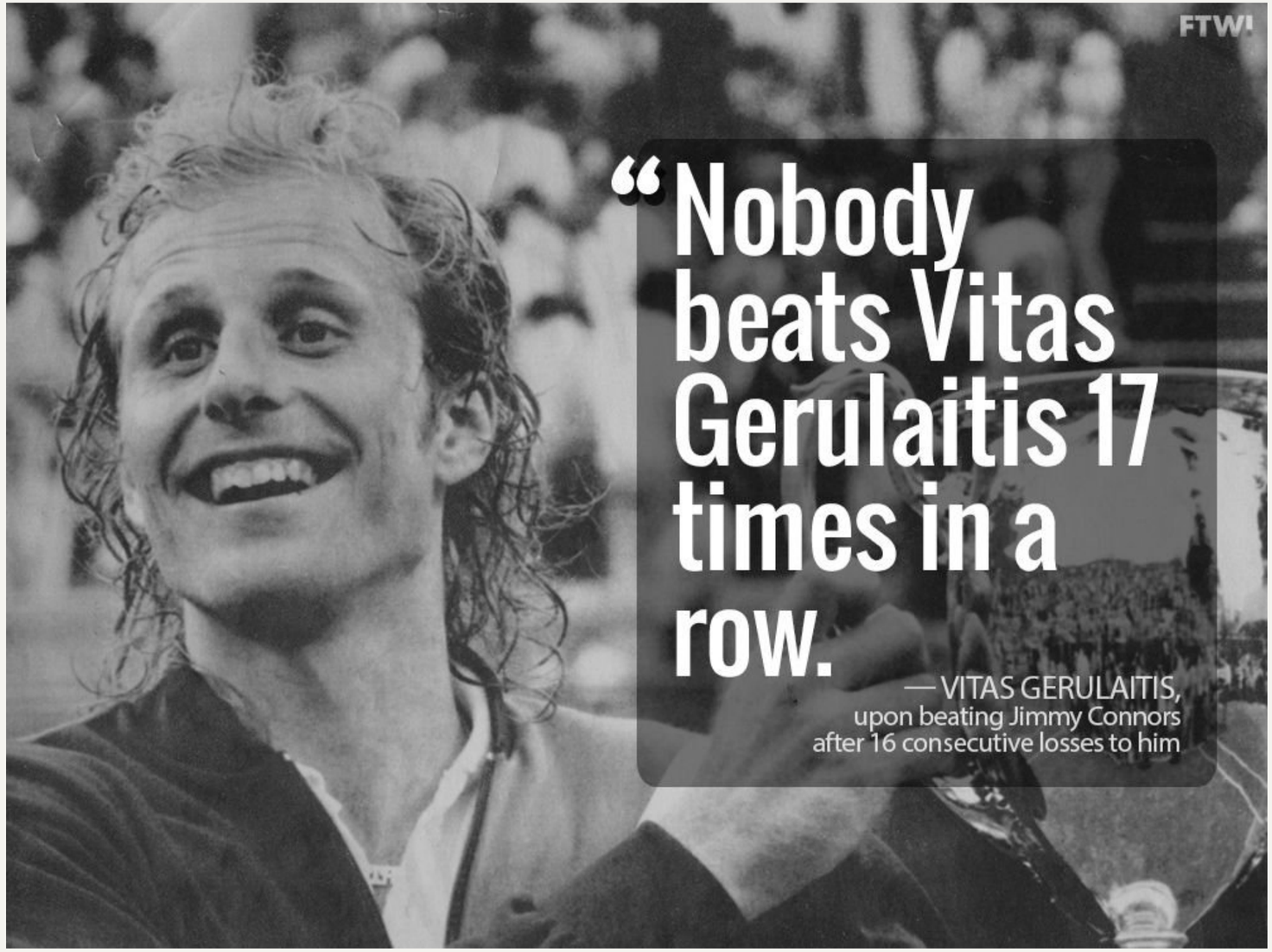
Stand in your customer's shoes.

03

Radical candor, early.

04

Cooperate with academia




OPTIMAN